

Straight from the source

Incorporating Patient-Generated Health Data into clinical workflows

Today's speakers



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Part one

Connecting providers, patients and payers

The problems to be solved

- Ever increasing healthcare costs in an aging society
- Poor tools for patients and families to navigate the healthcare system
- Caregiver burden with EHRs
- Lack of enabling infrastructure to exchange data
- Significant variations in healthcare quality



The experience to date

- HITECH's \$31 Billion dollars has moved adoption from 10% to over 90% in 8 years
- 50% of clinicians want to quit because of the overwhelming burden of complex regulatory requirements
- Patient portals have not been widely adopted
- Security challenges are escalating
- Innovation by the major EHR vendors has slowed because of government mandates





Emerging trends

- The rise of app stores/third party tools that layer on top of electronic health records.
- Work on the infrastructure that will accelerate data sharing - nationwide patient matching strategy, electronic provider directories, data governance/policy frameworks
- Internet of Things
- The urgency to reduce costs as part of the move from fee for service to value-based purchasing
- Reduced pace of government regulatory efforts





We can do better

- EHR my wife's thyroid issues and the need for "social" precision medicine
- Patient/Family engagement my recent hypertension diagnosis and "internet of things" precision medicine
- *Big Data Analytics* my wife's cancer experience and "clinical trial of one" precision medicine



Patient and provider mobile apps













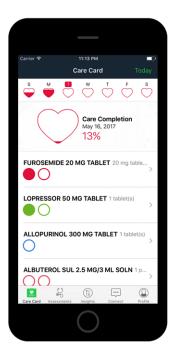






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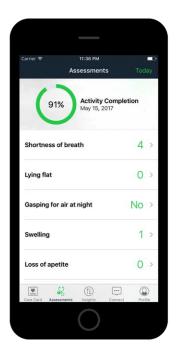




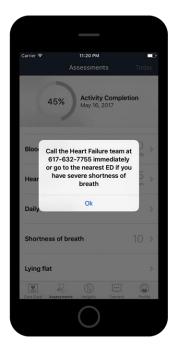




Monitoring to management



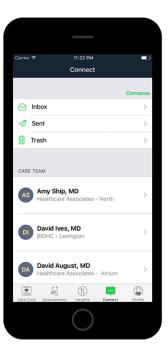






Insights and messaging





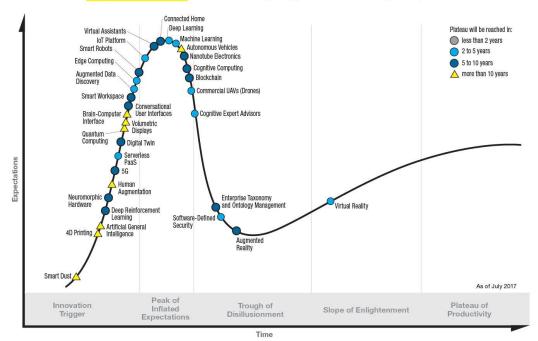


Hub for wearables and internet of things





Gartner Hype Cycle for Emerging Technologies, 2017



gartner.com/SmarterWithGartner

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Part two

Building a remote monitoring solution leveraging PGHD

To leverage PGHD, you need:









Measuring what matters

THE RIGHT DATA



Weight
BMI
Heart rate
Pulse wave velocity



Blood pressure Heart rate FDA approved



Activity
Sleep
Calories
Heart rate



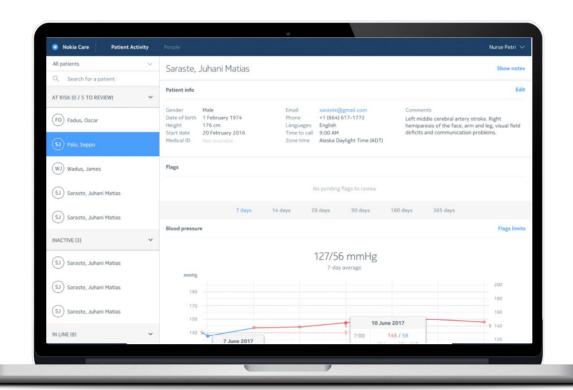
All device data Diet Environment



Custom flags and comprehensive reporting

THE RIGHT TIME

- Find a platform that enables segmented cohorts and custom thresholds to prioritize patients
- Plan outreach exactly when your patients need it most
- Look for reporting that provides insight on what interventions are working and what needs rework





Genius bar concept meets healthcare

THE RIGHT ACTION



"Prescribe" a patient their own device & care plan

Already implemented at top systems.



Integration with EHRs



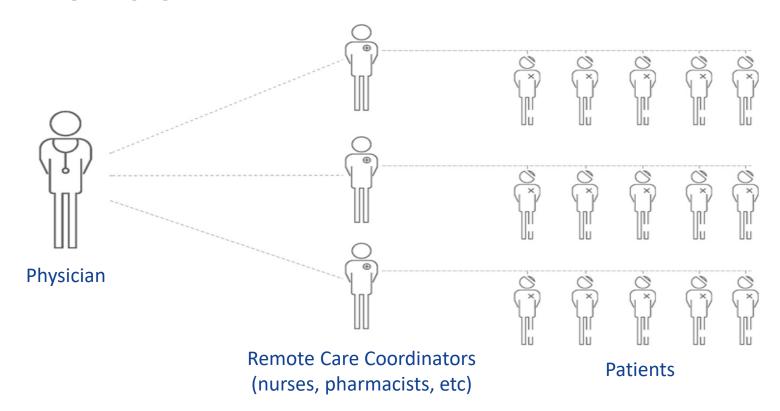


Staffed with product experts to on-board patient and integrate data into EHRs and clinical workflows.



Remote monitoring at scale

THE RIGHT ACTION





TOWARDS MORE AUTOMATED & PERSONALIZED INSIGHTS

Leveraging our data to scale remote monitoring platforms

Typical Coaching:

1 coach for 150 patients

- Care plan definition
- Goals setting
- Participant motivation
- Educational material choice
- Messaging
- Clinical summary of the session
- Level of \$ incentive

Risk stratification

Biometrics data and trend



Al-driven Coaching:

1 coach for 1,000 patients

- Participant motivation
- Care plan definition
- Intervention after system recommendation
- Automated messaging for engagement
- Customized and adaptive coaching plans
- Prediction of user drop-off points
- Goals suggestion
- Risk stratification
- Biometrics data and trend

₹

Human



Monitoring wherever the patient is

THE RIGHT PLACE









At home

On-the-go

At night

Even underwater

Health care doesn't just happen at the doctor's office. Look to offer devices that work wherever and whenever the patient needs them.

Questions?



NOKIA